



Monthly Report

January 2021

GLOBAL ACHIEVEMENTS

- Our teams are already using the Carbon Footprint Capturing tool from the Volcafe Way app.
- We had the chance to be part of 5th wave podcast on **"Achieving Sustainably Profitable Coffee Farming"**. If you have 10 minutes to spend, check it out: <https://www.worldcoffeeportal.com/5THWAVE/Podcast/2020/Sustainable-livlihoods>.
- We keep developing a Regenerative Agriculture - Agroforestry Service to support coffee farmers and align with roaster's climate pledges.



5THWAVE THE BUSINESS OF COFFEE

EPISODE 8
**Achieving sustainably
profitable coffee farming**



Carlos Ortiz
Co-founder,
Volcafe Way



Costa Rica - BMF Follow up



Guatemala - Commercial Support MOCCA project

5th Wave Podcast

LATAM

Peru

- Carbon Emissions Reduction Project: At the end of January 2021 we have been able to complete 2,432 soil samples to producers from all over Peru, which represents 97% of project progress.
- Water use reduction project: In addition, for the water use reduction project, 40 Ecoline800 wet milling modules have been received. We are pleased to announce that despite the difficulties of the pandemic, we are progressing according to plan.
- Volcafe Way 2021 Team: This month we have incorporated four new TCAs to the Peru team and this is the result of the growth of the Clusters we currently have. This year 2021 we continue to grow in Impact on producers, based on our three pillars QUALITY, LOYALTY AND SUSTAINABILITY.



Colombia

- External Audit: We went through several external Audit processes this month. 83 farms received an external auditor to assess social and environmental impact.



Honduras

- Harvest on some regions is still underway. Our team is actively supporting on the harvest and post harvest techniques; as well as measuring the farmer loyalty and recovering the pre-finance provided at the beginning of the year.
- We keep delivering the donations we've received to support our colleagues after the damage done by the recent hurricane season.





Brazil

- TMS established by TCAs to farms at all regions across Brazil, the BMFs received follow up visits at Cerrado and South of Minas to verify tissue growth after had plots pruned according to TMS, also a new BMF was added for South of Minas.
- Farm follow up visits at all regions with multiple purposes, data being updated, annual socio-environmental check list applied that generated the same proportion of action plans, business diagnose performed at South of Minas, Cerrado and Bahia, material being delivered at all regions by the TCAs - field notebook, warning signs, traceability booklet, written social policy.
- New VW members added at Mogiana region, received our TCA to capture the collect data, had the first socio-environmental check list performed that generated individual action plans. From the visits were determined which famers would like to have a TMS in place as well as provide information about the business diagnose - the next steps within profitability farming.



Guatemala

- **Sustainable Profitability:** Business Model Farms and Replica Farms Follow up. Cashflow analysis and new budget elaboration with the farms that finished harvest during December and January.
- **Commercial:** Low to Mid altitude farms finishing crop. High altitude farms starting crop. We started to source coffee from the farmers that integrate the MOCCA project, good and interesting cup profiles coming up!



Costa Rica

- **Sustainable profitability:** BMF are finishing harvest, the team works on business diagnosis and budget for the next harvest.
- **Commercial:** The team continues to provide coffee purchasing support, the harvest is ending with the exception of the Tarrazú region.
- **Internal Training:** The team has been trained in sustainable profitability:
 - cash flow, budget, business diagnostics.



EAST AFRICA / PNG

Kenya

- Harvest and post harvest season is coming to an end.
- Volcafe Way farmers that have implemented the tissue management system have experienced the rapid and strong growth of their shoots.
- We started the year with 4 Business Model Farms and 2 Replica Farms. We expect to add 4 more Replica Farms through the year, 2021.



Uganda

- We've been training the Rwenzori team on TMS and will have a new planting implemented in February.
- Mt. Elgon harvesting is complete in low areas, still ongoing in high altitude areas.
- Kyagalanyi is now the FIRST Certificate Holder to be certified against the 2020 Rainforest Alliance Sustainable Agriculture Standard! Congratulations to the team! <https://www.rainforest-alliance.org/business/reimagining-certification/early-feedback-on-the-new-certification-program-kyagalanyi-coffee-shares-their-implementation-experience/>
- We've begun the trainings on Tissue Management System, this training is being held on the Business Model Farms and Demo Plots.



Papua New Guinea

- Our Team is training the coffee families on Good Agricultural Practices. This include pruning and sucker selection in a hands-on training.
- Business Diagnostic Analysis with Entrepreneurs: Doing selective business diagnostic with farmers before full implementation.

