

CUBULCO - Outlook



OVERALL

93

Farms

1,572.34 masl **3.42** ha

Average Altitude Average Size

AVERAGE TOP VARIETALS



- Catimor 35.9%
- Catuai 17.9%
- Sarchimor 17.9%
- All others 28.2%

Demographics

Male	85.2%
Female	14.8%
Company	0%
Average Family under 18	2.18
Average Family over 18	2.17

Average Age
51.70

Household income ▼

Agricultural (owns other crops)	45.20 %
Agricultural worker	26.19 %
Merchant	13.90 %
Services	6.59 %
Entrepreneur	3.39 %
Livestock Producer	3.20 %
Construction	1.30 %
Industrial	0.2 %

Cost breakdown at farm level

● Agricultural	48.42%
↑ Labor pre-harvest	39.02%
↑ Agricultural inputs (other)	60.97%
↑ Agricultural inputs (fertilization)	60.33%
● Harvest & Post-Harvest	37.37%
● Administrative Costs	14.19%

Productivity

Green coffee bags per hectare	11.68
-------------------------------	--------------

Cost breakdown at farm level

● Agricultural	44.47%
↑ Labor pre-harvest	34.97%
↑ Agricultural inputs (other)	65.02%
↑ Agricultural inputs (fertilization)	78.86%
● Harvest & Post-Harvest	41.33%
● Administrative Costs	14.18%

Productivity

Green coffee bags per hectare	15.0
-------------------------------	-------------

2016

First year - collecting info

Productivity back in 2016 was of 11.6 60 kg bags per hectare

2020

Fifth year - improvements

Small changes adding more money towards fertilization & post harvest activities has increased productivity per ha. Quality has managed to remain stable through years